



BAWANYAIR
PRODUCTS LIMITED

BAP/PSX/2281/23
December 27, 2023

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

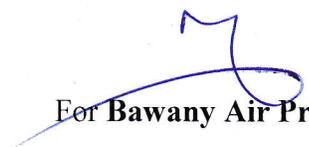
CORPORATE BRIEFING SESSION

Dear Sir

We are enclosing herewith copy of corporate briefing session for the year ended June 30, 2023.

Thanking you

Very truly yours


For **Bawany Air Products Limited**

CORPORATE BRIEFING SESSION JUNE 2023

BAWANY AIR PRODUCTS LIMITED

Company Brief

Bawany Air Products Limited (the Company) is a public limited Company incorporated in Pakistan on August 16, 1978. The Company is currently listed on Pakistan Stock Exchange Limited. The principal activities of the Company are production and trading of oxygen gas, dissolved acetylene and nitrogen gas. The manufacturing facilities are located at Hub Industrial Estate, Tehsil Hub in the province of Baluchistan. The registered office of the Company is situated at Khasra No. 52/53 R.C.D. Highway, Mouza Pathara, Tehsil Hub, Lasbella District, Baluchistan.

Directors Profile:

S. No.	Name	Brief Profile
1	Mr. M. Hanif Y. Bawany	Diploma in Business Studies from UK – nearly 45 years of experience in listed companies as CEO & Directors
2	Mrs. Momiza Hanif Bawany	BA, LLB & LLM and has 27 years of corporate experience.
3	Mr. Vali Mohammad M. Yahya	HND from UK – over 50 years of experience.
4	Mr. Mikhail Bawany	Master - Mechanical Eng. (B.Eng.) & then supply chain (M.Sc.) and university education consultant and British Army Officer trained. He has 6 years of corporate experience.
5	Mr. Wazir Ahmed Jomezai	Bachelor - 50 years of experience former politician and parliamentarian and sardar of Jomezai tribe.
6	Mr. Zakaria A. Ghaffar	Bachelor - 50 years of Business experience.
7	Mr. Muhammad Danish	Bachelor - 15 years of experience COO & Independent director in three Companies.

Strategic / Operational Developments

There was a significant turnaround in the year 2023 as the Company managed to overcome the trend of continuous losses in previous years and turned to a positive bottom-line profit of Rs. 59.388 million in the profit and loss account. This has also reduced the accumulated losses to Rs. 27.607 million, which is all attributable to the successful conclusion of the agreement to sell the land, building, and plant and machinery in September 2022. The buyer, ABC Marine Services (Private) Limited, agreed to a final price of Rs. 215 million for these assets. During the year, the buyer made a payment of Rs. 152.5 million and set off liability against non-current asset held for sale of Rs. 40 million, after which the title of all the assets was transferred to them. The disposal of these assets was done by mode of negotiation, resulting in a gain of Rs. 69.4 million for the Company.

This positive financial condition is attributed to the strategic decision by the Company to dispose-off capital assets, to optimize resources. This initiative of the Chief Executive Officer, together with prudent financial management, has resulted in sufficient liquid cash reserves which have been utilized to substantially reduce the long outstanding liabilities. In short, the Company's liquidity and overall financial health has improved significantly.

A comprehensive business plan with revised multiple opportunities and options, is in process and the management remains flexible and adaptable to the economic and business environment of the Country. The Board of Directors are cautious of the current economic turmoil, political uncertainty, and inflationary pressures, and accordingly, have advised the management for careful consideration of all available options to protect the interest of all shareholders.

Financial Details

The Financial Highlights of the Company for the year ending June 30, 2022, as compared to last year are as follows:

	2023	2022
	Rupees	Rupees
Current Assets	93,267,707	8,803,014
Current Liabilities	46,663,045	101,909,169
Equity	47,417,768	(11,970,293)
Net increase in cash and cash equivalents	83,749,264	166,932
Sales	-	-
Cost of Sales	-	-
Administrative expenses	(11,117,125)	(8,897,826)
Other operating expenses	(1,139,704)	(3,763,867)
Un-realized (loss) /gain	(9,240)	(163)
Other income	71,665,399	3,637,597
Operating profit / (loss)	59,399,330	(9,024,259)
Finance cost	(10,988)	(30,128)
Profit / (loss) before taxation	59,388,342	(9,054,387)
Taxation	(281)	(86)
Profit / (loss) for the year	59,388,061	(9,054,473)

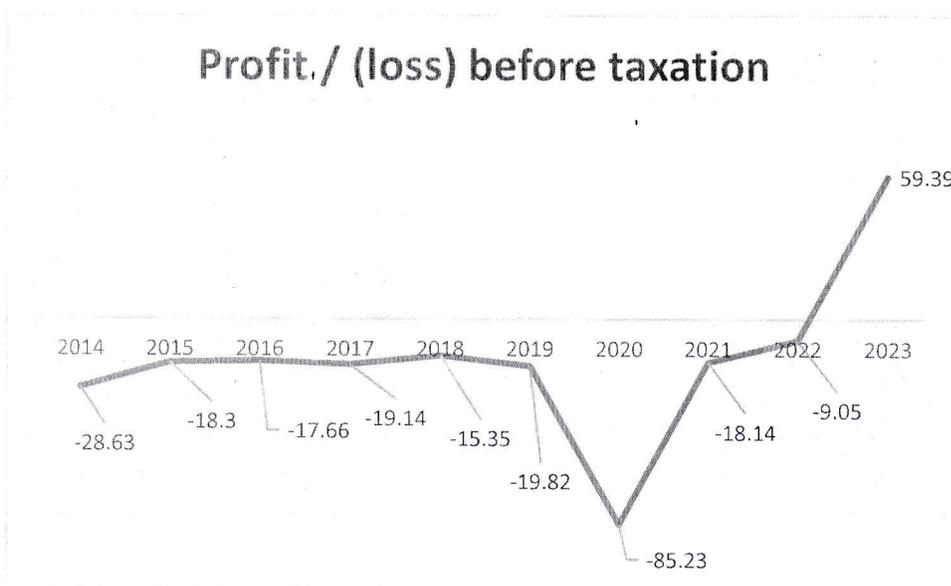
The current assets have increased due to receipt of sale proceeds of land, building and plant & machinery in the bank account of the Company.

The management immediately started paying off the long outstanding liabilities and consequently, the liabilities have come down from Rs. 101 million to Rs. 46 million. It continues to decrease, as by the end of 1st Quarter September 2023, these liabilities have further decreased to Rs. 11 million and the target of the management is to completely pay off all the liabilities by next year-end.

The accumulated losses have decreased significantly, and the equity is positive with Rs. 47 million, which shows stable financial health of the Company.

Financial Highlights for last 10 years.

Year	Sales-Net	Gross profit / (loss)	Profit / (loss) before taxation	Shareholder's Equity	Total current assets	Total Current Liabilities	Earnings per share
----- Rupees in million -----							Rupees
2014	123.79	(1.90)	(28.63)	90.16	20.99	62.49	(2.83)
2015	99.63	4.72	(18.30)	71.15	17.35	59.78	(2.57)
2016	94.43	5.12	(17.66)	58.00	17.82	63.43	(2.35)
2017	82.70	2.24	(19.14)	42.35	15.43	71.26	(2.14)
2018	89.08	4.39	(15.35)	52.05	16.22	83.88	(1.68)
2019	51.91	0.38	(19.82)	37.90	10.53	85.14	(1.93)
2020	12.80	(3.35)	(85.23)	15.22	8.93	94.14	(11.62)
2021	-	-	(18.14)	(2.92)	9.02	93.25	(2.42)
2022	-	-	(9.05)	(11.97)	8.80	101.90	(1.21)
2023	-	-	59.39	47.42	93.27	46.66	7.92



From above chart, it is evident that loss before tax that was increasing year after year. In the year 2023, our profit before tax was Rs. 59.39 million which is the significant effect in last 10 years.

For

 CEO M. Harish Babu

Chairman