

BAWANYAIR
PRODUCTS LIMITED

BAP/PSX/2183/22
November 29, 2022

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

CORPORATE BRIEFING SESSION

Dear Sir

We are enclosing herewith copy of corporate briefing session for the year ended June 30, 2022.

Thanking you

Very truly yours

For **Bawany Air Products Limited**

CORPORATE BRIEFING SESSION JUNE 2022

BAWANY AIR PRODUCTS LIMITED

Company Brief

Bawany Air Products Limited (the Company) is a public limited Company incorporated in Pakistan on August 16, 1978. The Company is currently listed on Pakistan Stock Exchange Limited. The principal activities of the Company are production and trading of oxygen gas, dissolved acetylene and nitrogen gas. The manufacturing facilities are located at Hub Industrial Estate, Tehsil Hub in the province of Baluchistan. The registered office of the Company is situated at Khasra No. 52/53 R.C.D. Highway, Mouza Pathara, Tehsil Hub, Lasbella District, Baluchistan.

Directors Profile:

<u>S. No.</u>	<u>Name</u>	<u>Brief Profile</u>
<u>1</u>	Mr. M. Hanif Y. Bawany	Diploma in Business Studies from UK – nearly 45 years of experience in listed companies as CEO & Directors
<u>2</u>	Mrs. Momiza Hanif Bawany	BA, LLB &LLM – 27 years of corporate experience
<u>3</u>	Mr. Vali Mohammad M. Yahya	HND from UK – over 50 years of experience
<u>4</u>	Mr. Mikhail Bawany	Master - Mechanical Eng. (B.Eng.) & then supply chain (M.Sc.) and university education consultant and British Army Officer trained – 6 years of corporate experience.
<u>5</u>	Mr. Wazir Ahmed Jomezai	Bachelor - 50 years of experience former politician and parliamentarian and sardar of Jomezai tribe.
<u>6</u>	Mr. Zakaria A. Ghaffar	Bachelor- 50 years of Business experience.
<u>7</u>	Mr. Muhammad Danish	Bachelor - 15 years of experience COO & Independent director in three Companies.

Strategic / Operational Developments

In the current year, the management successfully negotiated with the buyer of property and certain items of plant & machinery. The court case that was filed by the counter party followed by a response / written arguments by the Company, was withdrawn by the counter party and they have agreed unconditionally to honor the terms and conditions of sale agreement. Thereafter on 26 September 2022, the transaction was settled successfully, and all such assets were transferred, and the balance sale proceeds of Rs. 150 million were also received by the Company.

Company is in the process to find investors and exploring various other options which may result in improvement in its adverse liquidity and financial position. Subject to successful completion of sale transaction, and payment of all outstanding liabilities, the Board will consider equity capital investment from the close family members or external investors.

There are many considerable options before the Board to revive the business of the Company, but the finalization depends on conclusion of sale transaction. There have been informal

discussions with certain equity investors who might be interested to fund the Company and similarly the Board has other options to consider as well including support / financing from Directors and close family members.

Financial Details

The last year's trend prevailed in the year 2022 as well with no business activity. There was no production again in this year mainly due to the uncertainty of business situation and economic environment. The current year expenses were curtailed to the lowest possible level. Loss for the year 2022 amounted to Rs. 9.05 million, which is significantly lower than last year's loss of Rs. 18.14 million. The management has managed to reduce the expenses to keep the Company running.

The Financial Highlights of the Company for the year ending June 30, 2022 as compared to last year are as follows:

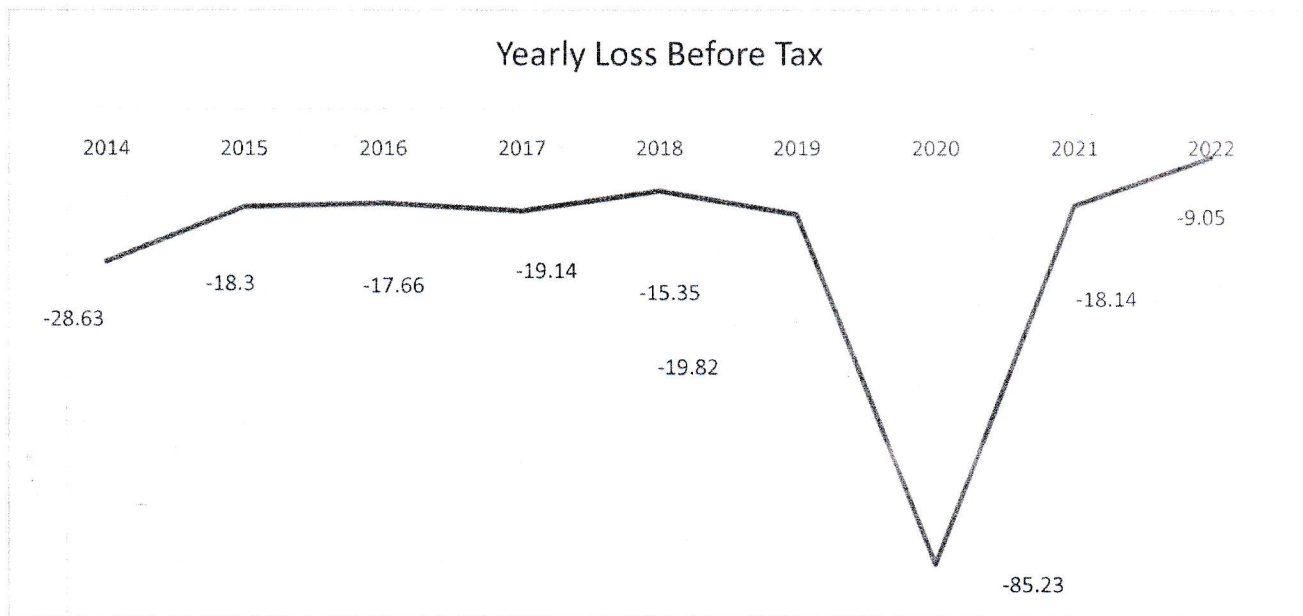
	2022	2021
	Rupees	Rupees
Sales	-	-
Cost of Sales	-	-
Gross Profit	-	-
Administrative expenses	(8,897,826)	(8,215,040)
Other operating expenses	(3,763,867)	(11,554,771)
Un-realized (loss) /gain	(163)	7,182
Other income	3,637,597	2,885,638
Operating loss	(9,024,259)	(16,876,991)
Finance cost	(30,128)	(1,261,181)
Loss before taxation	(9,054,387)	(18,138,172)
Taxation	(86)	-
Loss for the year	(9,054,473)	(18,138,172)

Gross loss has declined by Rs. 9.08 million.

During the year, Company has managed to reduce its other operating cost by around Rs.8 million in comparison with 2021. Major reductions pertain to reduction in head counts during the year.

Financial Highlights for last 10 years.

Year	Sales- Net	Gross profit / (loss)	Profit / (loss) before taxation	Shareholder's Equity	Total current assets	Total Current Liabilities	Earnings per share
Rs. in million	Rs. in million	Rs. in million	Rs. in million	Rs. in million	Rs. in million	Rs. in million	Rupees
2013	238.60	57.68	21.95	111.06	25.24	38.06	1.73
2014	123.79	(1.90)	(28.63)	90.16	20.99	62.49	(2.83)
2015	99.63	4.72	(18.30)	71.15	17.35	59.78	(2.57)
2016	94.43	5.12	(17.66)	58.00	17.82	63.43	(2.35)
2017	82.70	2.24	(19.14)	42.35	15.43	71.26	(2.14)
2018	89.08	4.39	(15.35)	52.05	16.22	83.88	(1.68)
2019	51.91	0.38	(19.82)	37.90	10.53	85.14	(1.93)
2020	12.80	(3.35)	(85.23)	15.22	8.93	94.14	(11.62)
2021	-	-	(18.14)	(2.92)	9.02	93.25	(2.42)
2022	-	-	(9.05)	(11.97)	8.80	101.90	(1.21)



From above chart, it is evident that loss before tax that was increasing year after year, it has now decreased to the lowest level. In the year 2022, our loss before tax was Rs. 9.05 million which is the lowest ever in last 9 years and we expect to turn that into profit in the years ahead.

For Bawany Air Products Limited