

QUARTERLY ACCOUNTS SEPTEMBER 30, 2015 (UNAUDITED)



### **CORPORATE INFORMATION**

BOARD OF DIRECTORS Mr. Mohammad Ashraf Chairman-Non Executive

Director

Mr. M. Hanif Y. Bawany Chief Executive Officer Mrs. Momiza Hanif Bawany Executive Director Mr. Vali Mohammad M. Yahya Non Executive Director Mr. Wazir Ahmed Jogezai Non Executive Director Mr. Zakaria A. Ghaffar Non Executive Director Mr. Siraj A. Kadir Independent Director

**AUDIT & HR COMMITTEE** Mr. Siraj A. Kadir Chairman Mr. Mohammad Ashraf Member Mr. Zakaria A. Ghaffar Member

Secretary to Audit Mr. Muhammad Munir Committee

HEAD OF INTERNAL AUDIT Mr. Muhammad Munir

CHIEF FINANCIAL OFFICER & Mr. Abdul Rauf **COMPANY SECRETARY** 

**AUDITORS** Parker Randall-A.J.S.

**Chartered Accountants** 

BANKERS Faysal Bank Limited

United Bank Limited MCB Bank Limited National Bank of Pakistan

SHARE REGISTRAR C&K Management Associates (Pvt) Ltd.

404, Trade Tower, Abdullah Haroon Road, Karachi Tel: 35687839-35685930

REGISTERED OFFICE Khasra No. 52/53 R.C.D. Highway,

Mouza Pathra, Tehsil Hub, Lasbella District, Balochistan.

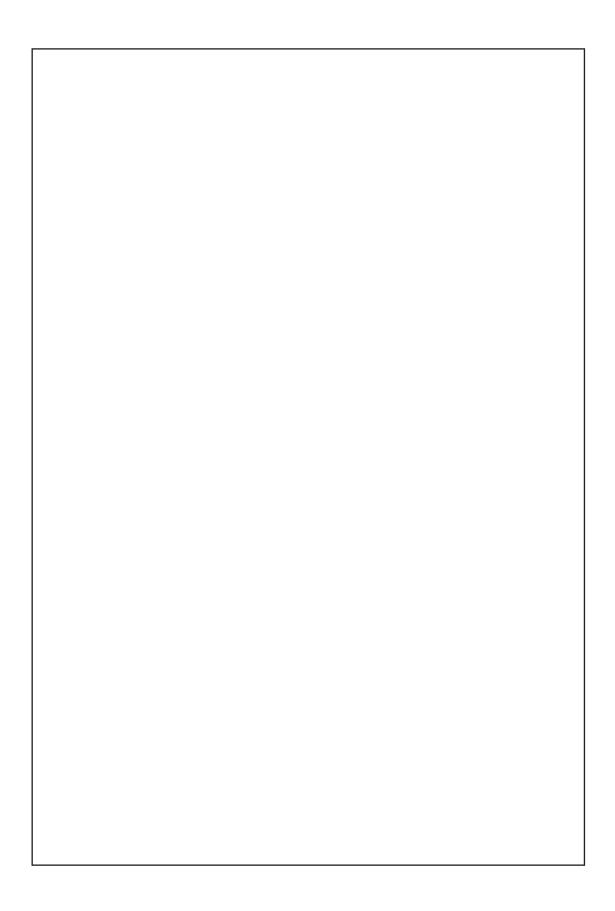
Tel: 0853 - 363287-8, 0853 - 363289 Fax: 0853 - 363290

CITY OFFICE 16-C, 2nd Floor, Nadir House,

I.I. Chundrigar Road,

Karachi.

Tel: 3240-0440 Fax: 3241-1986





## **QUARTERLY REVIEW**

#### ASSALAM-O-ALAIKUM

On behalf of the Board of Directors, I am pleased to present the Directors' Review along with the un-audited financial statements of your Company for the first quarter ended September 30, 2015.

The results of first quarter for the year 2015-16 are positively different from comparative period of last year i.e. first quarter for the year 2014-15. Last year we started the first quarter with revenue of Rs. 18 million and had a gross loss of Rs. 225,321. However, contrary to this, the current year has started with revenue of Rs. 23 million plus a gross profit of Rs. 1.5 million. This is a great achievement of your Company's management that despite the operational problems, we have managed to earn reasonable gross profit. The financial performance for this quarter would have been even better but the business slowed down owing to Eid holidays in the month of September 2015. Still we thank Almighty ALLAH to have a relatively better performance from last year's first quarter.

Operating costs like Administrative expenses, Distribution costs, Other charges and even the Finance costs have all been reduced to the minimum level and in order to further reduce the burden of salary and other benefits expense, the top management (i.e. the executive directors including your CEO) have intentionally foregone the annual increment for the past 3 years for themselves and instead of 2 cars (as per entitlement), the CEO has opted for 1 car and the additional car has been sold during the period.

The price of liquid oxygen is getting stable gradually. We are making efforts and hope for a better year ahead. We understand that making the liquid oxygen plant to resume full operations; has become inevitable for the Company and for this, the deals with relevant vendors / contractors are being negotiated. The management has planned to sell some damaged components and old spares so that necessary finance could be arranged for the required repairs and maintenance cost of imported plant.

Country's economy started to stabilize in 2015. The present government has also realized that they are more than half way through their elected term and immediate and aggressive measures have to be taken, without any further delay, to strengthen the economic situation of the Country. However, the power shortage, disputes between the finance ministry and the business community regarding withholding taxes, political uncertainty and terrorism are the dark clouds that are still mounting over the entire nations growth but the military and political leadership are all aligned to take our Country out of this turmoil and entire nation has high hopes that the progress and development phase will speed up this year on-wards IN SHA ALLAH.

On behalf of the Board

Karachi.

M. HANIF Y. BAWANY Dated: October 27, 2015 Managing Director / Chief Executive Officer



# CONDENSED INTERIM BALANCE SHEET

Unaudited September 30, 2015         Audited June 30, 2015           Note         Rupers    ASSETS  Non Current Assets  Property, plant and equipment  4 168,671,630 171,467,821  Long-term deposits  5 3,215,467 3,215,467  Current Assets  Stores and spares  Stores and spares  Stock-in-trade  1,069,857 1,239,081  1,305,658  Trade debts  2,825,235 3,426,603  Loans and advances  1,991,649 2,956,037  Trade deposits 3,341,104 3,662,641  Other financial assets  1 153,655 174,406  Income tax refundable  3,940,715 3,940,715  Cash and bank balances  1,137,508 645,842  16,042,878 17,350,983  Total Assets  1 87,929,975 192,034,271		CONDENSED II	TERMINI DALE	TICE SHEET
ASSETS  Non Current Assets  Property, plant and equipment  4 168,671,630 171,467,821  Long-term deposits 3,215,467 3,215,467  Current Assets  Stores and spares  Stock-in-trade 1,583,155 1,305,658  Trade debts 2,825,235 3,426,603  Loans and advances 1,991,649 2,956,037  Trade deposits and other receivables 3,341,104 3,662,641  Other financial assets 153,655 174,406  Income tax refundable 3,940,715 3,940,715  Cash and bank balances 1,137,508 645,842  16,042,878 17,350,983			September 30,	June 30,
Non Current Assets         Property, plant and equipment       4       168,671,630       171,467,821         Long-term deposits       3,215,467       3,215,467         Current Assets         Stores and spares       1,069,857       1,239,081         Stock-in-trade       1,583,155       1,305,658         Trade debts       2,825,235       3,426,603         Loans and advances       1,991,649       2,956,037         Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983		Note	Rup	ees
Property, plant and equipment         4         168,671,630         171,467,821           Long-term deposits         3,215,467         3,215,467           Current Assets           Stores and spares         1,069,857         1,239,081           Stock-in-trade         1,583,155         1,305,658           Trade debts         2,825,235         3,426,603           Loans and advances         1,991,649         2,956,037           Trade deposits and other receivables         3,341,104         3,662,641           Other financial assets         153,655         174,406           Income tax refundable         3,940,715         3,940,715           Cash and bank balances         1,137,508         645,842           16,042,878         17,350,983	ASSETS			
equipment       4       168,671,630       171,467,821         Long-term deposits       3,215,467       3,215,467         Current Assets       1,069,857       1,239,081         Stores and spares       1,583,155       1,305,658         Trade debts       2,825,235       3,426,603         Loans and advances       1,991,649       2,956,037         Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	Non Current Assets			
Current Assets         Stores and spares       1,069,857       1,239,081         Stock-in-trade       1,583,155       1,305,658         Trade debts       2,825,235       3,426,603         Loans and advances       1,991,649       2,956,037         Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983		4	168,671,630	171,467,821
Stores and spares       1,069,857       1,239,081         Stock-in-trade       1,583,155       1,305,658         Trade debts       2,825,235       3,426,603         Loans and advances       1,991,649       2,956,037         Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	Long-term deposits		3,215,467	3,215,467
Stock-in-trade       1,583,155       1,305,658         Trade debts       2,825,235       3,426,603         Loans and advances       1,991,649       2,956,037         Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	<b>Current Assets</b>			
Trade debts       2,825,235       3,426,603         Loans and advances       1,991,649       2,956,037         Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	Stores and spares		1,069,857	1,239,081
Loans and advances       1,991,649       2,956,037         Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	Stock-in-trade		1,583,155	1,305,658
Trade deposits and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	Trade debts		2,825,235	3,426,603
and other receivables       3,341,104       3,662,641         Other financial assets       153,655       174,406         Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	Loans and advances		1,991,649	2,956,037
Income tax refundable       3,940,715       3,940,715         Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983			3,341,104	3,662,641
Cash and bank balances       1,137,508       645,842         16,042,878       17,350,983	Other financial assets		153,655	174,406
<b>16,042,878</b> 17,350,983	Income tax refundable		3,940,715	3,940,715
	Cash and bank balances		1,137,508	645,842
Total Assets 187,929,975 192,034,271			16,042,878	17,350,983
	Total Assets	· -	187,929,975	192,034,271



# AS AT SEPTEMBER 30, 2015

 Unaudited
 Audited

 September 30,
 June 30,

 2015
 2015

 Note
 Rupees

## **EQUITY AND LIABILITIES**

### **Share Capital and Reserves**

•			
Authorized capital			
15,000,000 Ordinary shares			
of Rs.10/- each	=	150,000,000	150,000,000
Issued, subcribed and			
paid-up capital		75,025,104	75,025,104
Un-appropriated (loss)		(8,105,277)	(3,865,745)
		66,919,827	71,159,359
Surplus on revaluation of property,			
plant and equipment - net	5	16,209,088	16,278,914
Non Current Liabilities			
Long-term financing		3,170,851	3,932,817
Long-term deposits		39,090,187	40,878,139
Current Liabilities			
Trade and other payables		21,642,014	20,561,768
Interest / mark-up accrued		436,849	375,888
Short-term borrowings		36,938,590	35,248,510
Provision for taxation		197,572	395,513
Current portion of			
long-term financing		3,324,997	3,203,363
		62,540,022	59,785,042
Total Equity and Liabilities	_	187,929,975	192,034,271

The annexed notes from 1 to 10 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY Managing Director / Chief Executive Officer



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2015

		Three mo	Three months ended	
		September 30,	September 30,	
		2015	2014	
	Note	Ru	pees	
Sales - net		23,388,507	18,532,459	
Cost of sales	6	(21,814,413)	(18,757,780)	
Gross profit / (loss)		1,574,094	(225,321)	
Profit from trading activities - gases		-	30,464	
Other operating income		441,864	84,750	
Gain on sale of other				
financial assets		113,806	-	
		2,129,764	(110,107)	
Distribution cost		(1,096,091)	(1,059,864)	
Administrative expenses		(3,342,479)	(3,279,893)	
Other operating expenses		(1,094,300)	(1,195,411)	
Finance cost - net		(672,367)	(729,645)	
Loss before taxation		(4,075,473)	(6,374,920)	
Provision for taxation				
- current	7	(233,885)	(185,701)	
- deferred		-	1,930,000	
Loss for the period		(4,309,358)	(4,630,621)	
Other comprehensive income		-	-	
Total comprehensive income		(4,309,358)	(4,630,621)	
Earnings per share - basic and diluted		(0.57)	(0.62)	

The annexed notes from 1 to 10 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2015

			September 30, 2015	September 30, 2014
	1	Note	Rup	
Α.	CASH FLOWS FROM OPERATING ACTIVITIES			
	Loss before taxation		(4,075,473)	(6,374,920)
	Adjustments for:		4 0 4	1 (50 0 0 50
	Depreciation Gain on disposal of property, plant and equipment		1,521,054 (441,864)	1,676,850
	Gain on sale of other financial assets		(113,806)	-
	Finance cost		672,367	729,645
	Operating cash flows before working capital changes		(2,437,722)	(3,968,425)
	Working capital changes	8	2,859,266	(955,743)
	Net cash generated from / (used in) operations		421,544	(4,924,168)
	Finance cost paid		(611,406)	(346,616)
	Income tax (paid) / refund		(431,826)	3,253,311
	Net cash used in operating activities		(621,688)	(2,017,473)
B.	CASH FLOWS FROM INVESTING ACTIVITIES			
	Proceeds from disposal of financial assets		134,557	-
	Proceeds from disposal of property, plant and equipment		1,717,001	
	Net cash generated from investing activities		1,851,558	
C.	CASH FLOWS FROM FINANCING ACTIVITIES			
	Long-term deposits - liabilities - net		(1,787,952)	(75,000)
	Repayment of long-term finance		(640,332)	(869,796)
	Short-term borrowings - net		1,690,080	2,784,815
	Net cash (used in) / generated from financing activities		(738,204)	1,840,019
	Net increase / (decrease) in cash and cash equivalents (A	+B+C)	491,666	(177,454)
	Cash and cash equivalents at beginning of the period		645,842	501,661
	Cash and cash equivalents at end of the period		1,137,508	324,207

The annexed notes from 1 to 10 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2015

	Issued, subscribed and paid-up capital	Un-appropriated profit / (loss)	Total
		Rupees	
Balance as at June 30, 2014	75,025,104	15,136,264	90,161,368
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	297,131	297,131
Total comprehensive income for the year ended June 30, 2015	-	(19,299,140)	(19,299,140)
Balance as at June 30, 2015	75,025,104	(3,865,745)	71,159,359
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	69,826	69,826
Total comprehensive income for the three months period ended September 30, 2015	-	(4,309,358)	(4,309,358)
Balance as at September 30, 2015	75,025,104	(8,105,277)	66,919,827

The annexed notes from 1 to 10 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



# SELECTED EXPLANATORY NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2015

### 1 THE COMPANY AND ITS OPERATIONS

Bawany Air Products Limited (the Company) is a public limited Company incorporated in Pakistan on August 16, 1978. The Company is currently listed on the Karachi Stock Exchange. The principal activities of the Company are production and trading of oxygen gas, dissolved acetylene and nitrogen gas. The manufacturing facilities are located at Hub Industrial Estate, Tehsil Hub in the province of Balochistan. The registered office of the Company is situated at Khasra No. 52/53 R.C.D. Highway, Mouza Pathra, Tehsil Hub, Lasbella District, Balochistan.

### 2 BASIS OF PREPARATION

This interim financial information has been prepared in condensed form in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting" and is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of the Karachi Stock Exchange. This condensed interim financial information does not include all the information required for annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended June 30, 2015.

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies, estimates, judgments and methods of computation adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2015.

Unaudited	Audited
September 30,	June 30,
2015	2015
Rupe	es

### 4 PROPERTY, PLANT AND EQUIPMENT

Operating property, plant and equipment

168,671,630	171,467,821
100,071,030	1/1,40/,021

4.1 Additions to property, plant and equipment during the period were Rs. Nil (June 30, 2015: Rs. 65,000) and disposals there from at net book value were Rs.Nil (June 30, 2015: Rs. 30,500).



	Note	Unaudited September 30, 2015Rupo	Audited June 30, 2015
5	SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT - net		
	Surplus on freehold land Surplus on building on freehold land 5.1	10,754,210 5,454,878	10,754,210 5,524,704
		16,209,088	16,278,914
5.1	Movement of surplus on building on freehold land during the period Revaluation surplus as at July 01 Deficit arising on revaluation carried out during the year	8,337,395 	8,869,570 - 8,869,570
	Transferred to unappropriated profit in respect of incremental depreciation charged during the period - net of deferred tax	(69,826)	(297,131)
	Restatement of opening liability due to change in tax rate	(83,374)	(88,696)
	Related deferred tax liability of incremental depreciation charged during the period	(34,392)	(146,348)
	Revaluation surplus	8,149,803	8,337,395
	Less: Related deferred tax liability on:		
	<ul> <li>revaluation as at July 1</li> <li>deficit arising on revaluation carried out during the year</li> </ul>	(2,812,691)	(3,047,735)
	- restatement of opening liability due to change in tax rate	83,374	88,696
	<ul> <li>incremental depreciation charged during the period, transferred to profit and loss account</li> </ul>	34,392	146,348
	•	(2,694,925)	(2,812,691)
		5,454,878	5,524,704



	Unaudited Three Months Ended	
	September 30,	September 30,
	2015	2014
	Rup	oees
COST OF SALES		
Raw material consumed	18,604,206	15,945,388
Salaries, wages and benefits	1,353,680	1,253,191
Power, fuel and water	453,927	582,817
Stores and spares	188,714	69,572
Repairs, maintenance and handling	503,835	401,397
Insurance	281,373	386,007
Vehicles running and maintenance	85,749	175,460
Depreciation	347,667	367,536
Others	369,778	357,633
Maintenance and other charges recovered	(99,895)	(185,912)
	22,089,034	19,353,089
Finished goods		
Opening stock	954,558	1,187,817
Closing stock	(1,229,179)	(1,783,126)
	(274,621)	(595,309)
	21,814,413	18,757,780

## 7 TAXATION

Charge for the current taxation represents higher of taxable income charged to tax at the rate of 33% or turnover tax @ 1% under section 113 of the Income Tax Ordinance, 2001.

### 8 WORKING CAPITAL CHANGES

(Increase) / decrease in current assets		
Stores and spares	169,224	(1,596)
Stock-in-trade	(277,497)	(938,422)
Trade debts	601,368	34,445
Loans and advances	964,388	112,711
Trade deposits and other receivables	321,537	(441,011)
Increase in current liabilities		
Trade and other payables	1,080,246	278,130
	2,859,266	(955,743)



### 9 TRANSACTIONS WITH RELATED PARTIES

The associated undertaking and related parties comprise associated companies, directors and key management personnel. The transactions with related parties are as follows:

	Unau	Unaudited	
	Three Moi	Three Months Ended	
	September 30,	September 30,	
	2015	2014	
	Ruj	pees	
Associated undertakings			
Organization charges paid	85,176	130,611	
Loan taken from associated undertaking	30,000	3,010,000	
Transactions with key management personnel			
Salaries, benefits and other allowances	1,290,786	1,275,044	
Other related parties			
Contribution made by the Company to retirement benefit plan	183,611	171,737	

## 10 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorised for issue on October 27, 2015 by the Board of Directors of the Company.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



If undelivered please return to: **BAWANYAIR PRODUCTS LIMITED**16-C, 2nd Floor, Nadir House,
I. I. Chundrigar Road,
Karachi.