

QUARTERLY ACCOUNTS SEPTEMBER 30, 2014 (UNAUDITED)



### CORPORATE INFORMATION

BOARD OF DIRECTORS Mr. Mohammad Ashraf Chairman-Non Executive Chief Executive Officer

Director

Mr. M. Hanif Y. Bawany Mrs. Momiza Hanif Bawany Mr. Vali Mohammad M. Yahya Mr. Wazir Ahmed Jogezai Mr. Zakaria A. Ghaffar

Executive Director Non Executive Director Non Executive Director Non Executive Director Independent Director

Mr. Sirai A. Kadir

Mr. Sirai A. Kadir Chairman Mr. Mohammad Ashraf Member Mr. Zakaria A. Ghaffar Member

Mr Muhammad Munir

Secretary to Audit Committee

HEAD OF INTERNAL AUDIT Mr Muhammad Munir

CHIEF FINANCIAL OFFICER & COMPANY SECRETARY

AUDIT & HR COMMITTEE

Mr Muhammad Hashim

AUDITORS Parker Randall-A.J.S.

Chartered Accountants

BANKERS Faysal Bank Limited

> United Bank Limited MCB Bank Limited National Bank of Pakistan

SHARE REGISTRAR C&K Management Associates (Pvt) Ltd.

404. Trade Tower.

Abdullah Haroon Road, Karachi

Tel: 35687839-35685930

REGISTERED OFFICE Khasra No. 52/53 R.C.D. Highway.

Mouza Pathra, Tehsil Hub. Lasbella District, Balochistan.

Tel: 0853 - 363287-8, 0853 - 363289

Fax: 0853 - 363290

CITY OFFICE 16-C, 2nd Floor, Nadir House,

I.I. Chundrigar Road,

Karachi.

Tel: 3240-0440 Fax: 3241-1986



### **OUARTERLY REVIEW**

### ASSALAM-O-ALAIKUM

On behalf of the Board of Directors, I am pleased to present the Directors' Review along with the un-audited financial statements of your Company for the first quarter ended September 30, 2014.

Pakistan's economy is yet to be on a stable track. With power crisis at its peak, political turmoil that seems beyond the control of government and its writ being challenged in federal capital, continuous violations of line of control by neighboring country, army engaged in operation "Zarb e Azb", etc. all these factors have hampered the economical growth of our nation. The business community has directly suffered from these issues and has emphasized this to the government at many forums that serious and immediate steps are required to tackle these problems.

Your Company is also going through a difficult phase in its history. You must have noticed that the revenue of this first quarter of year 2014-15 is almost half from first quarter of year 2013-14. It is down from Rs. 36 million to Rs. 18 million. Here, one of the main reasons behind this decrease is price variance. In last year, we had an average selling price of around Rs. 57 per cubic meter and it even went up to Rs. 60 per cubic meter as well but in the current period, the price has dropped to Rs. 35 per cubic meter. This drop in price is not due to the market customs and demand supply theory, rather its mainly due to the intrusion of a supplier who alone enjoys the benefit of power generation through Gas. Power is the main cost of production that constitutes around 80% of the total manufacturing overheads and with current prevailing selling price in the market, except for one, all the industrial gas manufacturers are having a hard time to survive. We have still managed to sell adequate quantity in the first quarter and your management is determined to remain an active player in the industry.

We have written to relevant government departments to allow gas connection to all the manufacturers of the industry so that a level playing field is available for every one and price of gas is set by market forces rather than being monopolized by any one manufacturer. However, to date, we have not yet received any positive response and therefore, we have approached other gas manufacturers to jointly raise this concern with government authorities so that this problem gets resolved as soon as possible.

The future performance of this industry heavily depends upon the government's strategy and its policies. If the concerns raised above are addressed on time, we are very hopeful that things will turn positively and the financial results will improve.

On behalf of the Board

Karachi. Dated: October 23, 2014 M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



## CONDENSED INTERIM BALANCE SHEET

ASSETS	Note	Unaudited September 30, 2014Rupe	Audited June 30, 2014
Non Current Assets			
Property, plant and equipment	4	176,492,068	178,168,918
Long-term deposits		3,215,467	3,215,467
Deferred tax asset	5	1,930,000	-
Current Assets			
Stores and spares		1,283,686	1,282,090
Stock-in-trade		2,785,211	1,846,789
Trade debts		4,420,145	4,454,590
Loans and advances		1,501,351	1,614,062
Trade deposits and other receivables		4,117,274	3,676,263
Other financial assets		140,192	140,192
Income tax refundable		3,940,715	7,477,715
Cash and bank balances		324,207	501,661
		18,512,781	20,993,362
Total Assets		200,150,316	202,377,747



### AS AT SEPTEMBER 30, 2014

,				
	N	Unaudited September 30, 2014	Audited June 30, 2014	
EQUITY AND LIABILITIES	Note	Rupees		
Share Capital and Reserves				
Authorised capital				
15,000,000 Ordinary shares of Rs.10/- each	=	150,000,000	150,000,000	
Issued, subscribed and	-			
paid-up capital		75,025,104	75,025,104	
Un-appropriated profit		10,578,817	15,136,264	
Surplus on revaluation of		85,603,921	90,161,368	
plant and equipment - net	6	16,502,871	16,576,045	
Non Current Liabilities				
Long-term financing		672,899	2,620,983	
Long-term deposits		30,457,254	30,532,254	
Current Liabilities				
Trade and other payables		23,919,990	23,641,860	
Interest / mark-up accrued		1,325,240	942,211	
Short-term borrowings		31,812,867	29,028,052	
Provision for taxation		497,693	595,681	
Current portion of				
long-term financing		9,357,581	8,279,293	
		66,913,371	62,487,097	
Total Equity and Liabilities	_	200,150,316	202,377,747	

The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2014

		Three mor	nths ended
		September 30,	September 30,
		2014	2013
	Note	Ru	ipees
Sales - net		18,532,459	36,748,835
Cost of sales	7	(18,757,780)	(38,005,736)
Gross loss		(225,321)	(1,256,901)
Profit from trading activities - gases		30,464	(50,240)
Other operating income		84,750	584,302
		(110,107)	(722,839)
Distribution cost		(1,059,864)	(1,276,923)
Administrative expenses		(3,279,893)	(3,601,638)
Other operating expenses		(1,195,411)	(1,163,730)
Finance cost - net		(729,645)	(927,369)
Loss before taxation		(6,374,920)	(7,692,499)
Provision for taxation			
- current	8	(185,701)	(184,060)
- deferred		1,930,000	41,281
Loss for the period		(4,630,621)	(7,835,278)
Other comprehensive income		-	-
Total comprehensive income		(4,630,621)	(7,835,278)
Earnings per share - basic and diluted		(0.62)	(1.04)
Barnings per share - basic and unuted		(0.02)	(1.04)

The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2014

			September 30,	September 30,
			2014	2013
		Note	Rupees	
A.	CASH FLOWS FROM OPERATING ACTIVITIES			
	Loss before taxation		(6,374,920)	(7,692,499)
	Adjustments for:		1 (50 050	1.016.405
	Depreciation C. i		1,676,850	1,816,495
	Gain on disposal of property, plant and equipment Finance cost		729,645	(508,237) 927,369
	Operating cash flows before working capital changes		(3,968,425)	(5,456,872)
	Working capital changes	9	(955,743)	2,552,037
	Net cash used in operations		(4,924,168)	(2,904,835)
	Finance cost paid		(346,616)	(1,653,857)
	Income tax refund / (paid) - net		3,253,311	(447,560)
	Net cash used in operating activities		(2,017,473)	(5,006,252)
B.	CASH FLOWS FROM INVESTING ACTIVITIES			
	Proceeds from disposal of property, plant and equipment			1,100,000
	Net cash generated from investing activities		-	1,100,000
C.	CASH FLOWS FROM FINANCING ACTIVITIES			
	Long-term deposits - liabilities - net		(75,000)	-
	Repayment of long-term finance		(869,796)	(2,313,034)
	Short-term borrowings - net		2,784,815	5,712,311
	Net cash generated from financing activities		1,840,019	3,399,277
	Net decrease in cash and cash equivalents (A+B+C)		(177,454)	(506,975)
	Cash and cash equivalents at beginning of the period		501,661	828,299
	Cash and cash equivalents at end of the period		324,207	321,324

The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2014

	Issued, subscribed and paid-up capital	Un-appropriated profit	Total
		Rupees	
Balance as at June 30, 2013	75,025,104	36,039,305	111,064,409
Transfer from surplus on revaluation of property, plant and equipment - net of deferred tax	-	311,379	311,379
Total comprehensive income for the year			
ended June 30, 2014	-	(21,214,420)	(21,214,420)
Balance as at June 30, 2014	75,025,104	15,136,264	90,161,368
Transfer from surplus on revaluation of property,			
plant and equipment - net of deferred tax	-	73,174	73,174
Total comprehensive income for the three			
months period ended September 30, 2014	-	(4,630,621)	(4,630,621)
Balance as at September 30, 2014	75,025,104	10,578,817	85,603,921

The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.

M. HANIF Y. BAWANY
Managing Director / Chief Executive Officer



# SELECTED EXPLANATORY NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2014

### 1 THE COMPANY AND ITS OPERATIONS

Bawany Air Products Limited (the Company) is a public limited Company incorporated in Pakistan on August 16, 1978. The Company is currently listed on the Karachi Stock Exchange. The principal activities of the Company are production and trading of oxygen gas, dissolved acetylene and nitrogen gas. The manufacturing facilities are located at Hub Industrial Estate, Tehsil Hub in the province of Balochistan. The registered office of the Company is situated at Khasra No. 52/53 R.C.D. Highway, Mouza Pathara, Tehsil Hub, Lasbella District, Balochistan.

### 2 BASIS OF PREPARATION

This interim financial information has been prepared in condensed form in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting" and is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of the Karachi Stock Exchange. This condensed interim financial information does not include all the information required for annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended June 30, 2014.

### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies, estimates, judgments and methods of computation adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2014.

Unaudited	Audited
September 30,	June 30,
2014	2014
Runee	·s

### 4 PROPERTY, PLANT AND EQUIPMENT

Operating property, plant and equipment

**176.492.068** 178.168.918

4.1 Additions to property, plant and equipment during the period were Rs. Nil (June 30, 2014: Rs. Nil) and disposals there from at net book value were Rs. Nil (June 30, 2014: Rs. 1,496,311).



D. 6. 11114	arising due to:		Kup	ees
<ul><li>provision</li><li>provision</li></ul>	or liabilities ward tax losses		102,319 520,439 34,065,819 34,688,577	102,319 520,439 32,135,819 32,758,577
- accelerate	I depreciation on property, plant and equipment revaluation of property, plant and equipment		(29,710,842) (3,047,735) 1,930,000	(29,710,842) (3,047,735)
	REVALUATION OF PLANT AND EQUIPMENT - net			
Surplus on freeho Surplus on buildi		5.1	10,754,210 5,748,661 16,502,871	10,754,210 5,821,835 16,576,045
Revaluation sur Transferred to u	plus on building on freehold land during the per plus as at July 01, nappropriated profit in respect of incremental harged during the period, net of deferred tax	iod	8,869,570 (73,174)	9,435,713 (311,379)
Restatement of	opening liability		_	(94,357)
	I tax liability of incremental harged during the period		(37,696)	(160,407)
Revaluation sur	plus as at June 30,		8,758,700	8,869,570
Less: Related	leferred tax liability on:			
- revaluation	s at July 1		(3,047,735)	(3,302,499)
- restatement	of opening liability		-	94,357
	depreciation charged during the asferred to profit and loss account		37,696	160,407
			(3,010,039)	(3,047,735)
			5,748,661	5,821,835



(938,422)

112,711

(441,011)

278,130

(955,743)

34,445

1,762,453

(2,455,587)

(3,422,757)

(2,203,419)

8,820,444

2,552,037

	Unau Three Mon	
	September 30,	September 30,
	2014	2013
	Rup	oees
COST OF SALES		
Raw material consumed	15,945,388	28,190,190
Salaries, wages and benefits	1,253,191	2,851,245
Power, fuel and water	582,817	2,544,745
Stores and spares	69,572	112,931
Repairs, maintenance and handling	401,397	2,335,120
Insurance	386,007	455,904
Vehicles running and maintenance	175,460	74,904
Depreciation	367,536	392,319
Others	357,633	516,604
Maintenance and other charges recovered	(185,912)	(309,034)
	19,353,089	37,164,928
Finished goods		
Opening stock	1,187,817	1,256,121
Closing stock	(1,783,126)	(415,313)
	(595,309)	840,808
	18,757,780	38,005,736
TAXATION		
Charge for the current taxation represents higher of taxable income charg tax $@$ 1% under section 113 of the Income Tax Ordinance, 2001.	ed to tax at the rate	of 34% or turnov
WORKING CAPITAL CHANGES		
(Increase) / decrease in current assets		
Stores and spares	(1,596)	50,903

7

8

9

Stock-in-trade

Loans and advances

Trade and other payables

Trade deposits and other receivables

(Decrease) / increase in current liabilities

Trade debts



### 10 TRANSACTIONS WITH RELATED PARTIES

The associated undertaking and related parties comprise associated companies, directors and key management personnel. The transactions with related parties are as follows:

	Unau	dited
	Three Months Ended	
	September 30,	September 30,
	2014	2013
	Rup	oees
Associated undertakings		
Organization charges paid	130,611	37,391
Loan taken from associated undertaking	3,010,000	-
Transactions with key management personnel		
Salaries, benefits and other allowances	1,275,044	1,369,468
Other related parties		
Contribution made by the Company to retirement benefit plan	171,737	212,803

### 11 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorised for issue on October 23, 2014 by the Board of Directors of the Company.

M. HANIF Y. BAWANY Managing Director / Chief Executive Officer



If undelivered please return to: **BAWANYAIR PRODUCTS LIMITED**16-C, 2nd Floor, Nadir House,
I. I. Chundrigar Road,
Karachi.